

InvestEU Scoreboard¹

Presentation of the financing or investment operation:

Implementing Partner: European Investment Fund (EIF)

Name of the Operation: Shift4Good Fund I (“Shift4Good” or the “Fund”)

Type of approval: Individual financing or investment operation

Name of the financial intermediary (for intermediated operations): Shift4Good Fund I

Country(-ies) of implementation: The Fund will mainly target investments in EU-27, with main focus on France.

Short description of the financing or investment operation:

The Fund is targeting companies active in the mobility sector. It is focused on smart and sustainable mobility and transport and circular economy mainly targeting B-to-B businesses. The team will seek for innovations addressing the large transport medium from cars to air transportation and the maritime sectors. Relevant sub-sectors include Smart energy systems (electric, hydrogen, wind), last mile mobility, sustainable logistics, industrial automation, recycling & upcycling, battery second life, re-manufacturing, etc.

The proposed strategy is highly relevant in terms of climate impact and fully consistent with the team’s background.

The Fund will have a clear sustainability and impact focus and will be registered under SFDR as an Article 9 impact fund.

Public Statement

Eligible areas for the operation in accordance with Annex II to the InvestEU Regulation:

Item 3 of Annex II of the InvestEU Regulation:

environment and resources

Item 7 of Annex II of the InvestEU Regulation:

financial support to entities employing up to 499 employees, with a particular focus on SMEs, and small mid-cap companies

In particular, it is expected that the investment strategy of the Fund will focus predominantly on the following Target Areas:

- **Mobility and Transport Solutions:** investments will target activities accelerating the shift to sustainable, resilient and smart mobility and all modes of transport, both for people and goods, with an emphasis on zero or low carbon emissions together with seamless, safe and efficient connectivity,
- **Industrial decarbonisation & environmental sustainability,** including investments targeting transformative circularity: technological innovations, processes, products, technologies and services accelerating the transition to circular use of materials and efficiency solutions both in industrial process as well as value chains.

¹ This Scoreboard of indicators reflects the information presented to the InvestEU Investment Committee (IC) for its decision on the use of the EU guarantee for this operation. Therefore, the document does not take into account possible developments that could have occurred after this decision.

The mobility and transport sector accounts for about one quarter of the European GHG emissions, and as per today's trajectory, the demand for transportation is expected to grow by c. +20% by 2050.

By 2027 the global worth of the smart mobility market will be USD 70.5bn (with a CAGR of approximately 20.5%). Europe will hold the largest share of the market and Asia Pacific is projected to have the fastest-growing CAGR. Despite the importance of the market opportunity, a specialised investor ecosystem that contributes value-add in addition to capital is still strongly lacking.

The investment will be in the form of equity, which in turn will allow the Fund to promote equity and quasi-equity investments at the level of each underlying company, therefore investing in new companies and start-ups addressing this market gap.

The operation addresses a clear market failure. The need for breakthrough technologies is pressing. The private capital available to support mobility start-ups in their expansion phase is largely insufficient and the existing investor ecosystem very thin.

The scale of financing expected to be made available by the financial intermediary to final recipients (i.e. leverage) is estimated around 11.8x, in accordance with the "InvestEU Leverage and Multiplier Effect Calculation Methodology" as approved by the InvestEU Steering Board.

With respect to the benefits generated by the operation for the final recipients, it is worth highlighting in particular the following key features: (i) the provision of equity financing; (ii) the longer holding period (within up to 12 years term of the fund); (iii) contribution to the diversification of funding sources for final recipients; and (iv) the transfer of experience, know-how and network by the financial intermediary to portfolio companies, therefore helping their internal & external growth, internationalization, digitalization and access to bank financing.

In relation to the impact of the operation on the ecosystem, financing innovation and the scale-up of technologies is crucial to foster a global shift towards a low-carbon, circular economy and to ensure Europe stays competitive and able to respond to the growing mobility needs of people and good.

Despite the importance of the market opportunity, a specialised investor ecosystem that contributes value-add in addition to capital is still strongly lacking. The Fund will thus be amongst the few specialised European VC funds solely dedicated to backing mobility-related companies in their growth and expansion phase. An EIF investment in the Fund would thus strongly contribute to support this strategic but underserved market segment.

Pillar 3 - Market failure or sub-optimal investment situation addressed by the financing or investment operation (Excellent)

Pillar 4 - Financial and technical contribution by the Implementing Partner (Excellent)

Pillar 5 - Impact of the financing or investment operation (Very Good)

Pillar 7 - Complementary indicators²

Operation-specific indicators, estimated on the "InvestEU Leverage and Multiplier Effect Calculation Methodology" as approved by the InvestEU Steering Board.

- (a.1) Leverage effect: Indicatively 11.8x
- (a.2) Multiplier effect: Indicatively 29x
- (d) Investment supporting climate objectives: yes

² The InvestEU methodology is used in order to calculate figures presented in this document. The financial intermediary's estimates may differ.